



داریانا افغان هوایی شرکت  
**ARIANA AFGHAN AIRLINES**  
P.O.BOX(76)KABUL AFGHANISTAN

**Islamic Emirates of Afghanistan**  
**Finance, Administration and service Directorate**  
**GM. Procurement Department**  
**Non-Consultation Services and Goods Procurement**

**Invitation for Raising the Prices (IRP)**

**For IRAN, TEHRAN AND MASHHAD FULL CHARTER SERVICES**

**(EXACT STARTING DATE WILL BE MENTIONED IN THE CONTRACT)**

IRP A/N System Number: **(IRP 008-843- KBL IKA MHD)**

IRP Issue Date:31.07.2024)

Deadline of Tender's Submission:**03.08.2024**

Clarification is possible through introduced email IDs only.

This Implementation is supported by electronic system (Ariana Net)



**From: Ariana Afghan Airlines**  
**Kabul- Afghanistan**

**To whom it may concern,**

Referring term and conditions mentioned in this invitation of raising the price (IRP) we hereby request you to accept our offer regarding **for IRAN, TEHRAN AND MASHHAD FULL CHARTER SERVICES**

It is respectively confirmed that this company has accepted and agreed upon terms and requirements reflected in **Invitation to Raising the Prices (IRP)**

We acknowledge this is an official engagement into the process and we will not withdraw our offer up to end of the validity time.

**Best regards,**

**Name of Tender's Representative: -----**

**Signature: -----**

**Stamp: -----**



## 1- Instruction to Tenderers

1. Ariana Afghan Airlines has planned for the **Tehran and Mashhad-full charter Services** which is described in technical specification part for reference of bidders/ tenderer.
2. Your offer, must be send to the following email address before closing date:  
**[bidding-box@flyariana.com](mailto:bidding-box@flyariana.com)**
3. Tenderer must not disclose prices to other parties at all.
4. Any offer received later than the scheduled time will be rejected. The IRP must be sent with complete requested information and documents.
5. Tenderers must sign all pages of IRP and quoted prices.
6. All prices and offered conditions must be valid for a period of **thirty (30) Calendar days** from the closing date of the IRP announcement.
7. The IRP must be completed and signed by an authorised representative of the tenderer.
8. Tenderers may request for clarification on IRP via email addresses **[GMSALES@FLYARIANA.COM](mailto:GMSALES@FLYARIANA.COM)**.
9. Tenderer may quote prices as per requested format in specified part of IRP and or in separate sheet.
10. Tenderers **are allowed** to submit alternative bids.
11. There **is no need** for bid security for this tender. Acceptance of this IRP shall act as Declaration Letter.
12. The winner firm **must provide** performance guarantee which will be specified in contract later.
13. In the case of any arithmetical discrepancy between the Unit Rate and the Total Amount quoted, then the Unit Rate of this document shall prevail both for the evaluation of offers.
14. The currency of IRP is USD.
15. Depending on the final requirement, the required services may be increased or adjusted.
16. The firm is not bound to accept the lowest/highest offer and reserves the right to accept or reject any or all the offers without assigning any reason whatsoever to tenderers.



**2- Term of Reference for MHD-Station full charter Services**

Deadline of Tender's Submission:03.08.2024

Submission Email ID: [bidding-box@flyariana.com](mailto:bidding-box@flyariana.com)

Email Subject Line: **Tehran and Mashhad-Station full charter Services**

Validity of Offer: at least 30 days

Submission Package includes: Accepted and Signed TOR, Financial Proposal, other supporting documents

**a- Description of Services**

AAA (Ariana Afghan Airlines) has planned to Hiring Agency for Tehran and Mashhad-Full Charter Services in shortest possible time to run its normal business and operations inside and outside the country. As per directive of company's BoD, the fastest and safest possible way to expedite the Hiring some Company through this Survey.

**1. Price & Payment**

2.1: The following will cover price of per flight of KBL-IKA-KBL & KBL-MHD-KBL:

The cost of operation is specified per round fight for B737-400/500, and per round fight for A310-300 as bellow: **Candidates can bid above the specified price.**

- 1- KBL-MHD-KBL B737-400/500 (EXCLUDING AIRPORT FEES/TAXES & FIXED ADMIN COST)
- 2- KBL-MHD-KBL A310-304 (EXCLUDING AIRPORT FEES/TAXES & FIXED ADMIN COST)
- 3- KBL-IKA-KBL B 737-400/500 (EXCLUDING AIRPORT FEES/TAXES & FIXED ADMIN COST)
- 4- KBL-IKA-KBL A310-304 (EXCLUDING AIRPORT FEES/TAXES & FIXED ADMIN COST)
- 5- MZR-MHD-MZR B737-400/500 (EXCLUDING AIRPORT FEES/TAXES & FIXED ADMIN COST)
- 6- MZR-MHD-MZR A310-304 (EXCLUDING AIRPORT FEES/TAXES & FIXED ADMIN COST)
- 7- MZR-IKA-MZR B737-400/500 (EXCLUDING AIRPORT FEES/TAXES & FIXED ADMIN COST)
- 8- MZR-IKA-MZR A310-304 (EXCLUDING AIRPORT FEES/TAXES & FIXED ADMIN COST)
- 9- KDH-MHD-KDH B737-400/500 (EXCLUDING AIRPORT FEES/TAXES & FIXED ADMIN COST)
- 10- KDH-MHD-KDH A310-304 (EXCLUDING AIRPORT FEES/TAXES & FIXED ADMIN COST)
- 11- All costs of the operation are historical in the available attached operation costs and are changeable due to market inflation/deflation

**Bidding table**

OPERATION COST DETAILS			To be filled by vendor
Destination	AC type	AAA specified operation cost	Vendor offered price
KBL-MHD-KBL	B737-400/500	25,640 USD	
KBL-MHD-KBL	A310-304	39,250 USD	
KBL-IKA-KBL	B737-400/500	37,600 USD	
KBL-IKA-KBL	A310-304	61,500 USD	
MZR-MHD-MZR	B737-400/500	31,000 USD	
MZR-MHD-MZR	A310-304	50,000 USD	
MZR-IKA-MZR	B737-400/500	40,000 USD	
MZR-IKA-MZR	A310-304	66,000 USD	
KDH-MHD-KDH	B737-400/500	25,640 USD	
KDH-MHD-KDH	A310-304	39,250 USD	
KDH-IKA-KDH	B737-400/500	37,600 USD	
KDH-IKA-KDH	A310-304	61,500 USD	



- a. The airport taxes and fees/seat would be calculated according to the number of occupied seats on each flight.
- b. USD per block hour in second month of operation.
- c. Any flight cancellation by the Lessee will cost 15% of the total charter price, and shall be paid to the lessor at any circumstance except causes mention in force major.
- d. The contract duration will be decided after the evaluation process, for your more information we may have 48 round trip flights During the Contract, from KBL/IKA/KBL
- e. The 400000 UDS will be the performance grantee must be paid before sign the contract

**More Conditions:**

The winner's reference must be paid the following amounts extra for the following purpose

- a. AAA- representative Housing rent monthly.
- b. Provision of office for AAA sales office.
- c. Marketing for AAA flights.
- d. Support on flight operation permissions from Iran Civil aviation.

**Acceptance of Tenderer: ----- Sign and Stamp here-----**

**Date: -----**