



Ariana Afghan 2020/21 Renewal Questionnaire

Coverages Required:

- ☒ Hull All Risks ☒ Spares ☒ Liabilities ☒ Hull War
☒ Hull Deductible ☒ Excess War Liability ☒ Crew P.A. ☐ Loss of Licence

Insured Information:

Exact name of Insured (including any subsidiary/affiliated companies who may operate the aircraft):

ARIANA AFGHAN AIRLINESKIO8K

Address of the Insured:

Haji Yaqoub Square, Shar-e-naw, Post Box No 78, Kabul Afghanistan

Contact Name:

Telephone (inc Country ode):

Email:

Habibullah Zadran
Kamal Naser Koror

0093 799 270019

president@flyariana.com
DOF@flyariana.com

Details of Aircraft (including safety equipment):

Schedule of aircraft

Make/Model	Manufacturer's Serial Number	Registration	Agreed Value	Passenger/ crew seats	Date of last C&D checks
A310-300	0497	YA-CAV	6335000 USD	233	C Check: 30 Jan. 2020 D Check: 30 Jan. 2020
B737-400	26085	YA-PID	3450000 USD	142	C Check: 11 Apr. 2021 D Check: 01 Jan. 2010
B737-400	26088	YA-PIC	3780000 USD	142	C Check: 25 Dec. 2019 D Check: 10 Aug. 2009
B737-500	29074	YA-FGA	3868000 USD	111	C Check: 29 Jul. 2019 D Check: 05 Dec. 2007



Fleet and changes expected in the next 12 months (additions and deletion of aircraft – purchases, etc) and value changes:

ARIANA plan to add one each used B737-500 in its fleet.

In respect of new aircraft, where are the aircraft being sourced from (previous operator, lessor etc)?

The source has not been determined yet.

What safety equipment is installed on each aircraft? (Please use one column per aircraft type)

Aircraft Type	A310-300	B737-400	B737-400	B737-500
TCAS I or II	(II), Yes	(II), Yes	(II), Yes	(II), Yes
Windshear detection system	Yes	Yes	Yes	Yes
EGPWS	Yes	Yes	Yes	Yes
Other systems (please specify)	ADS B Out	ADS B Out	ADS B Out	ADS B Out
Flight Data Monitoring:				
What percentages of flights are captured?	Take off, cruise & Landing	Take off, cruise & Landing	Take off, cruise & Landing	Take off, cruise & Landing
What percentages of flights are analysed?	Take off, cruise & Landing	Take off, cruise & Landing	Take off, cruise & Landing	Take off, cruise & Landing
Electronic Flight Bag/Less Paper Cockpit?	N/A	N/A	N/A	N/A
Are fire detectors and extinguishers installed on all aircraft cargo compartments	Yes	Yes	Yes	Yes

Estimated Utilisation by aircraft type:

Aircraft Type	A310 (CAV)	B737 (PIC)	B373 (PID)	B737 (FGA)
Total Estimated Annual Hours	2308 BHR	1752 BHR	1815 BHR	1467 BHR
Daily Average Hours	6.323 BHR	4.8 BHR	4.972 BHR	4.019 BHR
Annual number of departures	853 FC	875 FC	1014 FC	865 FC
Load Factor				

The above data has taken from 28 Jun. 2021 to 28 Jun. 2021, Reference: Aircraft log records

Limit of Liability:

Please specify the liability limit required under the policy (split by aircraft type if applicable):

US\$750million in respect of International & domestic operation (Ariana Afghan Airlines).

Route Structure:

Please advise a full list of planned destinations or attach a route map.

OMDB/OEJN/OERK/VIDP/LTBA/LTAC/UUEE/ZWWW

Are the operations Scheduled or Charter or both (if both, please give percentage split)?

Where will the aircraft be based?

NO CHARTER A/C

Are there ACMI operations and if so what percentage of the total?

NIL

Who are the ACMI flights on behalf of?

NIL

What are the ACMI routes?

NIL

Geographic Location:

What is your main base?

(MIDDLE EAST) AFGHANISTAN- KABUL(OAKB)

Passenger & Freight Details:

Estimated Total Passenger Numbers:

450,221

Domestic Passengers

Estimated Domestic Passenger Numbers:

332,478

International Passengers

Estimated Intl Passenger Numbers:

197,421

Cargo

Estimated Cargo:

1872 tone

Mail

Estimated Mail:

Not sure

What is the estimated nationality split of your domestic passengers?

Locals	European	Americans/ Canadians	African/ Middle East	Others
99.96%	0.02%	0.02%	0%	

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What is the estimated nationality split of your international passengers?

Locals	European	Americans/ Canadians	African/ Middle East	Others
94%	5%	1%	0%	

Airline Background (including key personnel):

President	Abdul Habib Zadran
Chief Executive Officer	
Chief Financial Officer	Kamal Nasir Koror
Chief Pilot	Capt. Fared Amiri
Head of Maintenance	Engineer Ahmad Sear Rahat
Head of Flight Operations	Acting Capt. Mohammad Aziz Azim
Head of Ground Operations	Abdul Matin Taslim
Safety Officer	Acting Capt. Wali Amiri

Please advise average number of employees:

In total	
Flight Crew	Total 41 (Including 4 flight crew temporary serve in Bakhtar)
Cabin Crew	33 Flight Pursers/ 45 Cabin Crew/ Total = 78
Maintenance and others who work on aircraft	38
Number of licenced engineers	37

Revenue:

Please advise total revenue estimated for the **next 12 months** arising from:

Passengers	\$ 47,381,066
Excess Baggage	\$ 473,811
MOD Passengers	\$ 9,624,126
Charter	\$ 2,784,000
Pilgrimage (Hajj)	0
Freight and Mail	\$ 18,000
Third Party Handling	0



Flight Operations:

For the **next 12 months** please advise the following:

Estimated number of domestic departures for the last 12 months

1825 FLTS

Estimated number of international departures for the last 12 months

800 FLTS

Estimated number of domestic departures for the next 12 months

1900 FLTS

Estimated number of international departures for the next 12 months

900 FLTS

What is your Mechanical Dispatch Reliability rate by aircraft type

A310-304/B737-400

Is there a formal dispatcher or dispatch department?

Yes, Approved ACAA License

Does the airline use specific software?

ARIANA NET ZAP WAY

Describe systems and procedures to generate flight plans

SKY PLAN

How does the airline optimise their flight plan with the specific serial number of the aircraft?

SKY PLAN

Who is responsible for the quantity of fuel loaded before each flight?

CAPT&DISP share responsibility

Do you have a disaster/crisis management programme?

NIL



Flight Crew:

What is the minimum pilot requirements for captains and first officers? (Please specify aircraft type if necessary)

	Total Hours	Hours on Type		Total Hours	Hours on Type
Captain:	3500	500	First Officer:	1000	200

Who provided flight crew training and what does this contain?

AAA Training Department for all relevant Trainings as (SIM, SEP, Recurrent Trainings and Differed Trainings.)

Are crew assigned to one single type of aircraft only?

Yes

How does the airline deal with fatigue problems suffered by flight crew? Describe procedures including minimum rest hours

Fatigue Management Program (OPS part A Chapter 07) including minimum rest hours of 8hrs.

Training:

How do you promote and encourage Continued Profession Development and Best Practice?

By regular Trainings and implementation of SOPs.

What is covered in your recurrency programme for flight crew and engineers?

For flight crew at simulator training at approved Afghan CAA simulator training center TFT TRTO Bangkok For A310 and PIER 7 ATO UAE For B737-400).

All ground trainings according approved ACAA training program at Kabul Ariana ACAA approved training centre under instruction of qualified ground instructors.

For all ground engineers at Ariana Afghan Airlines ACAA approved training centre under instruction of qualified approved GE instructors on A310 and B737CL types.

All instructors have completed their recurrent trainings at JATS training facilities Jordon recently.

For all pilots every six months simulator training based on ACAR, mandatory ground trainings every one year, SEP trainings every 3 years based on ACAR.

For all ground engineers every one year recurrent type rating trainings, human factor, CRM, AVSEC, DGR.

For all cabin crew every one year mandatory recurrent and type rating refresh trainings.

SEP trainings every three years for all operational crew based on ACAR in approved training centres, recently conducted at FWSTC Indian training facilities.

How frequent is recurrency training?

Every 6 months for pilots and for Ground engineers every 1 year.

Who performs Training (pilot Training , CRM, Safety etc.) ?

For flight crew at simulator training at approved Afghan CAA simulator training centres (TFT TRTO For A310 and PIER 7 ATO UAE For B737CL) .

CRM trainings under instruction of Capt. M.Aziz Azim and Mr. Abdul Wali Amiri Afghan CAA approved CRM trainers.

SEP (Safety & Emergency Procedures) trainings under instruction of Mr. M.H.Waris and Mr.Kanishka Panjshiri Afghan CAA approved SEP trainers.

Please specify type and level of simulator

A310-300 type at JATS TRTO TFT Level D

B737CL type at PIER 7 ATO UAE Level C

Has CRM been implemented for all Crew? Yes / No

Yes the CRM training has been implemented for all flight crew, cabin crew and ground engineers according program.

Maintenance:

For each aircraft type, who provides maintenance for:
If you perform your own maintenance:



Line Maintenance

A to D checks

Engines

AFG. Maint. Provide the services:
Line Maintenance for B737 CL & A310

AFG perform A & C checks for B737 CL and A & B checks for A310 (D check for B737 and C check for A310 are performed in outside approved MROs

Outside approved MRO.

Details of engineers

Qualified engineers (B1 & B2) who are authorized by Afghan CAA carry out the scheduled and non-schedule maint. On Ariana aircraft.

Please advise details of recruitment criteria of engineering staff

Graduated from Engineering faculty, Level 3 of ELP, Having Technical Knowledge etc.....

Describe the maintenance premises/facilities that you occupy

ARIANA has a maintenance hangar in airport that includes required technical shops

Flight Safety:

Who will be responsible for safety?

In order to ensure the effective management of aviation Safety within the company (Ariana Afghan Airlines), the following Managements are responsible for the respective aviation safety functions As indicated , below

Describe remit of Flight Safety Officer

The Accountable Manager and President (CEO)
of Ariana Afghan Airlines
Director of Aviation Flight Safety of Ariana Afghan Airlines
Deputy Director of flight safety , Line Managers and
Supervisors, Maintenance Staff and All Company Staff

The following goals of the Aviation Safety Program will
Apply to all levels in the organization:
The prevention of flight and ground, incident and
Accidents accuracy.
The identifications, evaluation, and correction of hazards
through Hazards identification in airlines normal
Operation Before it develops into incidents or accidents.
To minimize the extent of equipment and property
damage and the degree of injuries to personnel as a
Result of incidents or accidents.
The elimination of design shortcomings, unsafe practices
And unsafe situations.
The prevention of damage to private and public
Property and injury to non-Ariana personnel as a result
Of operations.
The incorporation of aviation safety consideration into
All company business activates.
The provision of aviation safety awareness and training
To aircrew and personnel .

Please give details of your proposed safety
management system and processes

Ariana Afghan Airlines has established and shall maintain
incident and accident prevention and flight safety
programme according ICAO Annex 13 and Afghanistan
Civil Aviation Regulation (ACAR) whose primary
objectives will be to reduce and control the risk involved
in flight operations and ground operation aircraft
maintenance and engineering in order to deliver the
highest levels of safety.
Top Management and personnel should be dedicated to
the ongoing development of the aviation safety culture
by Acknowledging aviation safety as a priority and
Demonstrating visible commitment to the continual
Improvement of aviation safety.
Manager shall ensure that the appropriate human ,
Material (facilities and equipment) and financial
Resources are provided for the planning, development,
Operation, maintenance and monitoring of safe
Operations and processes.
Responsibilities and accountabilities for aviation safety
Shall be established, defined and documented in all
Relevant job descriptions.
Management shall adequately motivate staff to support
The aviation safety initiatives and participate in the
Ongoing development of the safety culture.
Measurable aviation safety objectives and targets shall
be included in performance reviews for staff that hold



Describe incident/occurrence reporting system

Positions identified with key aviation safety functions and accountabilities.

Managers shall enlist the support of all personnel in developing solutions to eliminate hazardous conditions And unsafe practices.

All hazards identification and incidents / accidents shall be reported on a non-punitive basis with the primary objective of enhancing aviation safety.

All aviation related incidents shall be reported and Investigated with the fundamental objective to

Determine the cause (S) of the incident and to

formulate through relevant ICAO Annexes

Preventative measures for the prevention of aircraft or Apportion blame or liability.

Incident/ accident and hazard reporting mechanisms,

And documented procedures, shall exist to facilitate

Reporting and to ensure regulatory compliance.

Positive pro-active corrective actions shall be timorously

Instituted to prevent the recurrence of similar accidents And incidents.

The implementation, control and evolution of Corrective or preventative actions shall be the responsibility of the line manager. Safety initiatives (such as **the Non-**

Punitive Safety Reporting Policy) shall be promoted to encourage the reporting of unsafe acts and conditions.

Trends derived from safety reports shall be presented to

The Aviation Safety Forum by the Aviation Safety

Department aviation Safety reports shall be recorded and archived .

Provide philosophy to rushed approaches

Ariana Afghan Airlines views aviation safety as an essential and integral factor in satisfying the Company's mission. Aviation Safety program management is instrumental in the

Identification and prevention of aviation accidents and

Incidents and thereby ensuring safe flight operations,

ground Operation Aircraft maintenance and engineering

It Is therefore the most important priority of the

Company. ("**Safety First and safety is always**"),

Summarise findings of the latest Safety Audit

An internal audit program shall be established to ensure that operational support departments conduct operational aviation safety audits annually.

Aviation safety audits shall be conducted by competent And appropriately qualified personnel .

Corrective action recommendations shall be prioritized

And allocated to accountable personnel for action with Agreed time-scale for implementation.

Corrective actions resulting from aviation safety audits



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Shall be evaluated to assess their effectiveness. Further Control measures shall be introduced if any remaining deficiencies are detected.
Non-compliance with procedures and regulations, safety Recommendations and relevant corrective actions shall be present to the Aviation Safety Forum .

Does the airline transport hazardous material on aircraft? Does the airline accept oxygen generators and oxidisers?

N/A

What situations may the airline use different landing minima than the ones published?

Ariana , is not using different landing minima

Does the airline have specific requirements regarding landings other than left to pilot's appreciation

No

Please indicate in what situations pilots are asked to perform landings on autopilot

N/R

Ground Operations:

List companies in charge of ground handling of your aircraft and scope of services provided:

Company	Scope of Services
1. Dubai – Dnata 2. Istanbul – TGS 3. Ankara – Havas 4. Delhi - BWFS 5. Urumqi – Xingiang Airport Group 6. Moscow - Rusport 7. Jeddah – SGS 8. Kabul – Ariana-NAS 9. Herat – Ariana-NAS 10. Mazar – Ariana-NAS Kandahar – Ariana-NAS	Aircraft, Passenger, Passenger Baggage & Cargo Handling

Do you perform any ground Handling for third party airlines, if so please provide details"

IOSA:

Date of last IOSA audit

/ /

When is the next IOSA audit due?

/ /

Please summarise findings

Security:

Describe security tasks performed by the airline:

Passenger Screening

- Ariana Afghan Airlines will only accept on board its flights such persons, who have

appropriate travel documents, are authentic and have been security screened.

- The personnel in charge of check-in will ascertain through a positive control, the concordance of the name mentioned on the ticket with a document bearing a photograph and justifying the identity of bearer.
- Ariana Afghan Airlines will only accept hand baggage according to the industry standards. Ariana Afghan Airlines personnel shall control the amount of hand baggage when boarding passengers. **(Page 46, 4.2, ASOP)**
- A boarding pass shall be required to enter the sterile area of the airport and must be required to board an aircraft in order to ensure that only bona fide passengers enter the departure area of the airport and more importantly the aircraft. **(Page 77, 6.1.2 Passenger Identification, Aviation Security Manual, SEC)**
- The purpose of the screening of passengers and their carry-on baggage is to prevent weapons, explosive devices or any other items found on the state of origin's Prohibited Items List from being introduced on board an aircraft or into the sterile area of the airport.

Passenger and carry-on baggage screening, Aviation Security Manual (Page 79, 6.1.4), Security Operation (Page 46, 4.1)

Recruitment, training and monitoring of security personnel, security briefings to crew and station personnel

Recruitment of personal is probably the single most important task of an organization.

The development of our security culture begins at the hiring process where we shall aim to recruit people with the right attitude and beliefs. **(Page 63, 3.1.1 Recruitment of Personal, Aviation Security Manual, 1 SEC)**

Cargo Screening

The employee receiving the Cargo verifies that it was delivered by the person nominated on the consignment security declaration.

Partially cleared cargo may be accepted from other regulated agents or forwarded to Ariana for security clearance. **(Page 59, 6.1 Aviation Security Manual Part II, Security of Cargo)**

On board security during flight

- 1- On Ariana international flights, one or two security officers for controlling the Deportees.



On Ariana domestic flights, Two NDS officers.

Describe security measures in place:

Pre-flight security

Pre-flight security checks shall be performed on every originating aircraft as well as at the destination station during turnaround exceeding 4 hours, if possible. Staff assigned with conducting security checks will have received the necessary training. **(Page 84, 5.4.1 Preflight aircraft searches and checks, Aviation security manual security operation. SEC)**

Cockpit door

The design of the reinforced cockpit doors shall at all times be done with due consideration to safety requirements such as decompression panels, emergency exit for crew and emergency access for rescuers. **(Page 85, 5.4.2 Reinforced cockpit door, Aviation security manual security operation. SEC)**

Sky Marshalls

In the process of training In-Flight security officers are to take up the domestic duties currently performed by members of the national security and for international escort duties. **(Page 113, 7.6.1 In-flight security personnel IFSP, Aviation security manual, Additional Security Accountabilities. SEC)**

Video Surveillance

Its operating from flight deck by flight crew. Also on the ground by Airport authorities.

Real or stuin guns for police

Obtaining by NDS during domestic flights.



Loss Claim History:

Claim History Of Ariana Afghan Airlines								
No	Insured Period	Date of Incident	Location & Sector	Coverage	A/Type	Reg.	Engine No & S/N	Received Claim
1	1997/1998	19.03.1998	Near Kabul	Hull All Risk	B727-200	YA-FAZ		\$ 5,500,000.00
	1997/1998	19.03.1998	Near Kabul	Airlines Liability	B727-200	YA-FAZ		\$ 389,870.00
2	2004/2005	09.09.2004	KBL/FRA	Deductible	A300B4	YA-BAC	CF6-50C2 5282 12	\$ 1,100,300.00
3	2005/2006	30.08.2006		Deductible	A300B4	YA-BAD	CF6-50C2 4557 92	\$ 394,000.00
4	2006/2007	23.03.2007	Istanbul	Hull All Risk	A300B4	YA-BAD		\$ 2,200,000.00