



داریانا افغان هوایی شرکت
ARIANA AFGHAN AIRLINES
P.O. BOX(76) KABUL, AFGHANISTAN



Islamic Republic of Afghanistan

Ariana Afghan Airlines

Administration and Service Directorate

(Electronic procurement-Standard bidding Documents-SBD)

FOR PROCUREMENT OF

WET LEASE OR DRY LEASE, LEASING OF ONE AIRCRAFT REQUIRED FROM 25-JULY-2019 UP TO 25-JAN-2020

DESCRIPTION OF SERVICES:

***CHARTER OF ONE AIRCRAFT (B767, B757, A310, A321) FOR 1200 MGH FROM
(25-JULY TO 25-JAN-2020)***

(Electronic procurement-SBD) Number: (001-556-ACMI-Charter)

Type of Aircrafts: B767, B757, A310, A321

(Electronic procurement-SBD) Date: (15-June-2019)

Closing Date and Time of (Electronic procurement-SBD):

(19-June-2019- 09:00 AM Kabul Time)

Clarification is possible through introduced email IDs only.

Procurement Procedure is supported by electronic system (Ariana Net)

To: Ariana Afghan Airline

Kabul- Afghanistan

To whom it may concern,

Referring term and conditions mentioned in this tender document, we hereby request you to accept our offer regarding *charter of one aircraft with minimum capacity of (200 OR above) seats transferring Ariana Afghan Airlines Passengers based on the following planed destination or any other Airport under AFG Call sign, From (25-July-2019 up to 25-Jan-2020) for Minimum monthly Guaranteed Hours of (200) hours.*

Planned Destinations:	International	Jeddah	Istanbul	New Delhi	UAE
	National	Kabul	Mazar	Herat	Kandahar

It is respectively confirmed that this company has accepted and agreed upon terms and requirements reflected in your (Electronic procurement-SBD).

We acknowledge this is an official engagement into the process and we will not withdraw our offer up to end of the validity time.

Best regards,

Name of Bidders Representative: -----

Signature: -----

Stamp: -----

Date:

A- Instruction to Tenderers

1. *Ariana Afghan Airlines* has a budget allocation for the *ACMI* – (Allowed options: *Dry-Dump* or *wet lease*) of one aircraft which is described in technical specification part **K** for reference of bidders/ tenderer.
2. Your offer, must be send to the following email address before closing date:

quotation-box@flyariana.com
3. Tenderer must not disclose prices to other parties at all.
4. Any offer received later than the scheduled time will be rejected. The (Electronic procurement-SBD) must be sent with complete requested information and documents.
5. Tenderers must sign all pages of (Electronic procurement-SBD) and quoted prices.
6. All prices and offered conditions must be valid for a period of *thirty (30) days* from the closing date of the (Electronic procurement-SBD) announcement.
7. The (Electronic procurement-SBD) must be completed and signed by an authorised representative of the Lessor.
8. Tenderers may request for clarification on (Electronic procurement-SBD) via email address techsupply@flyariana.com

cc to quotation-box@flyariana.com and gm.procurement@flyariana.com
9. Tenderer may quote prices as per requested format in specified part of (Electronic procurement-SBD) and or in separate sheet.
10. Tenderers *are allowed* to submit alternative bids.
11. There *is no need* for bid security for this tender. Acceptance of this (Electronic procurement-SBD) shall act as Declaration Letter.
12. The winner company *must provide* performance guarantee as specified in (Electronic procurement-SBD).
13. In the case of any arithmetical discrepancy between the Unit Rate and the Total Amount quoted, then the Unit Rate of this document shall prevail both for the evaluation of offers and for the subsequent *ACMI contract* .
14. The currency of SDT is USD.
15. Depending on the final requirement, the required flight hours shown may increase to more than **1200** MGH.
16. The evaluation of offers is conducted as per articles 23th-27th of Ariana procurement procedure.
17. The lessee is not bound to accept the lowest offer and reserves the right to accept or reject any or all the offers without assigning any reason whatsoever to tenderers.
18. *Base will be Kabul Afghanistan*
19. *Aircraft must not be due for any heavy or major checks close or during lease Operation period.*
20. *Mandate Letter for offers by brokers*
21. *Additional documents may be provided upon request of Ariana during evaluation process.*

B- SUBMISSION GUIDELINE

The tenderers are required to submit offers electronically through below mentioned email ID. Your offer, must be send to the following email address before closing date: quotation-box@flyariana.com .

Tenderers may be submitted also in hard copy to Ariana Head office (Post Box 76) in Share Naw, Kabul- Afghanistan.

The focal point of Ariana for technical assistance regarding aircraft specification, is *Mr,Ahmad Sair Rahat* accessible via **email ID:** tech.engg@flyariana.com and cell phone **No:0093782227945**

C- EVALUATION CRITERIA OF OFFERS

The evaluation criteria's of offers are defined as below. The tenderers are required to prove having general experience and similar experience in accordance with following criterions:

- (a) Offer shall be responsive to the requirement of (Electronic procurement-SBD) and technical specifications
- (b) At least one similar contract is required.
- (c) Annual total experience in the similar project is required.

Tenderers shall attach supporting documents responsive to above criteria's. Tenderers may submit financial proposal along with these supporting documents and singed (Electronic procurement-SBD) in one scan copy and one original copy. The original documents may be collected from tenderer after opening deadline.

The Lessee's evaluation of a (Electronic procurement-SBD) will exclude and not take into account:

- If an offer is not substantially responsive, it shall be rejected by the Lessee, and may not subsequently be made responsive by correction or withdrawal of the nonconforming deviation or reservation.
- No negotiation shall be held with the lowest or any other Tenderer.
- A bidder shall not be required, as a condition for award, to undertake major responsibilities not stipulated in the (Electronic procurement-SBD).

D- GUARANTEES

The lessor must provide valid performance bank guarantee equal to **5- percent** of contract amount upon contract signature to Ariana.

Any failure at contract implementation, weak performance and breach of contract terms by lessor will result to fortify the bank guarantee and debarment in Afghanistan..

E- CONTRACT DOCUMENT

Tenderers are encouraged to submit draft contract format along with (Electronic procurement-SBD) to Ariana. This is not mandatory and has no effect on evaluation result.

Ariana will inform the successful lessor through a written letter for contract award notice. The contract award information will be published in relevant websites by lessee.

The contract type is ACMI leasing which stands for Aircraft, Crew, Maintenance and Insurance

F- ADVANCE PAYMENT

The lessor may request for an advance payment up to **20% of contract amount**. The advance money is only provided to lessor against equal bank guarantee submitted to Ariana.

G- PAYMENT TERMS

The total payment to lessor are paid in **four** equal instalments. Once the invoice is submitted by the lessor, Ariana is responsible to transfer the fund within 10 days to specified bank account reflected in contract document.

The payment schedule may be subject to change in minor at contract preparation stage.

H- TAXATION

The payment to lessor is subject to **BRT** tax as per rule and regulation of Afghanistan. The tax inclusion or exclusion may be clearly mentioned with the quoted price.

I- DELIVERY AND BACK-UP AIRCRAFT

The lessor must make sure that the aircraft will be available to Ariana at **early July** 2019 in Kabul. In case aircraft is not provided or available or faces technical problems, the lessor must provide another aircraft with equal or higher capacity within next **48 hours**.

J- CONFIDENTIALITY

All Information relating to the examination, evaluation, comparison, and qualification of tenders, and recommendation of contract award, shall not be disclosed to tenderers or any other persons not officially concerned with such process until publication of the contract award.

Any effort by a tenderer to influence the lessee in the examination, evaluation, comparison, and post-qualification of the tender or contract award decisions may result in the rejection of its offer subsequently followed by other legal actions including debarment.

K- MINIMUM ACCEPTABLE SPECIFICATION OF THE AIRCRAFT

The lease aircraft for Ariana Operation should meet the following criteria:

Type of the Aircraft: (B767, B757, A310, A321)

Project: Charter for regular operation of Ariana

Ariana Afghan Airlines	Responsibility of the supplier		
General Criteria	Yes	No	If no what is the alternative
ACMI rate to be advised by lessor including periderms allowed options:			
Minimum Monthly Guarantee Block Hours (MGH):200 Hours			
Type of the Aircraft (Airbus OR Boeing) equal Type			
Lease Duration: Minimum 6 Months.			
Advance Payment Allowed against Bank Guarantee or security deposit in Escrow account.			
Planned Destinations: International: Jeddah, Istanbul, New Delhi, UAE, etc National: Kabul, Mazar, Herat and Kandahar			
Flight cycles ratio: Preferably 1:1.5			
Base will be Kabul.			
Regulatory compliance with ESA/FAA			
Technical Check List and certificates			
Has valid AOC? If yes please provide copy of the AOC.			
Has valid certificate of registration? If yes please provide copy.			
Has valid Certificate of registration? If yes please provide copy.			
Has valid certificate of insurances? If yes please provide copy.			
Has valid radio License? If yes please provide copy.			
Has valid Noise certificate? If yes please provide copy.			
Is the Aircraft equipped with 7.1 TCAS? If yes please provide copy.			
Is the Aircraft equipped with GNSS/GPS? If yes please provide copy.			
Is the Airline have IATA Registration Code? If yes please provide copy.			
Aircraft must not be due for any heavy or major checks during contract period. For tractability purpose please provide copy of the CRS of last Heavy Check.			
Provide Technical Specification and General Aircraft Datasheet.			

L- PRICE QUOTATION:

THE LESSOR IS TO FILL OUT BELOW TABLE FOR THE PURPOSE OF FINANCIAL EVALUATION. THE PRICES ARE CONFIDENTIAL BEFORE AND AFTER BID SUBMISSION:

Type of Contract	Type of the Aircraft	Net-Price per Flight Hour (USD)	Total price for 1200 block hours (USD)	Nearest Delivery Date	Period of contract
ACMI- Dry lease Dump OR wet lease					6- Months

Please sign all pages of SBD accordingly.

Please attach supporting documents of your offer.

Alternative bid and procurement by items will be allowed.

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Name of Bidders Representative: -----

Signature: -----

Stamp: -----

Date: