



Section C-Special Conditions of Contract

The details of Ariana Afghan Airline requirements are given below. Aircraft Procurement Agreement between Ariana Afghan Airline and Seller will be based on the following Special Condition of the Agreement.

1- Number of Aircraft and Aircraft Procurement Term:

Refer clause 1 (scope of Bid).

2- Delivery Location:

The delivery of aircraft shall take place at mutually agreed location.

3- Delivery:

The conditions are given in Annex (VII).

4- AD / SB Cost:

In case an Airworthiness Directives, Alert or Mandatory Service Bulletins applicable to the aircraft with compliance date falling within the agreed period, it will be done on cost of Seller.

Section D- Evaluation of Bids

All bids shall be evaluated in accordance with the following evaluation criteria.

1- General Criteria / specifications

- a) Type of Aircraft: (B737-300, B737-400, B737-500)
- b) Type of Engine: CFM56-3C1
- c) The aircraft should not be older than **(25)** years. Aircraft with more than (25) years old, regardless of its technical status, will not considered in the evaluation process and will be deemed rejected.
- d) The aircraft should not be due for "C" check before 6 months or 1000 flight hours remaining to next "C" check (Whichever occurs first) (Conditional).
- e) Each engine should have at least 2500 flight cycles remaining (Conditional).
- f) All three landing gears should have at least 4 years remaining for next overhaul (Conditional).
- g) There should not be any open major technical issue for coming 6 months or 1000 flight hours remaining to next heavy or "C" check (whichever occurs first) (Conditional).
- h) MTOW should not be less than 60000kg (Conditional)

Bidders are requested to fill (Initial Screening) template attached with this section and make it part of Technical Proposal.

A- Technical Evaluation Criteria

1- Aircraft acceptable YOM Table: (Max Marks 25)

YOM – Flown Hours	1996	1997	1998	1999 Or Above
Points	4	10	15	25
Flown Hours	Evaluation Committee has the right to evaluate based on flown hours of the aircraft and can prefer the better condition in either case.			



2- Engine acceptable Remaining cycles Table (Total Max. Marks 40)

3- Scoring for Engines cycles remaining to LLP Limiter (Max. Mark 10+10=20)		
Specification (Engine remaining cycles)	Engine # one	Engine # two
2500 or lower (First Limiter)	1	1
3000 - 6000 (First Limiter)	5	5
6001 or above (First Limiter)	10	10
Note: The highest remaining cycles (First limiter) of the engine will be in the top scoring		

4- The Engine cycles and Hours calculation from the last OH or Performance restoration (10 +10 = 20)		
Specification (remaining cycles)	Engine # one	Engine # two
3001 or above (TSO) (CSO)	1	1
2001 – 3000 ((TSO) (CSO)	5	5
2000 or lower (TSO) (CSO)	10	10
Note: The lowest hours and cycles since the last OH or performance restoration of the engine will be in the top scoring		

5- APU Records (APU Low TSN and CSN Max Marks 3)

NO	APU Records	Available (v)	Not Available (x)	Remark
1	APU Type			
2	APU TSN			
3	APU CSN			
4	APU Last Shop Visit Mini Pack			
5	APU LLP Status			

6- Landing Gear Overhaul due: (Max Marks 12 (4+4+4))

Major O/H Due	Nose	Right	Left
5 Year or lower	1	1	1
From 5 year up to 6 year	2	2	2
Above 6 years	4	4	4

7- Fully refurbished Cabin at Delivery (Max Marks 7)

Interior	No	2018-2020
Points	1	7

8- Major Check Due: (Max Marks 13)

Major Check Due	
Fresh from "D" Check	13
Fresh from "C" Check	7
Not fresh from "C" Check	1



Maximum Technical Marks is (100) and the weightages for Technical and Financial will be as per below:

Technical weightage: 50%

Financial weightage: 50%

B- Financial Evaluation Criteria

All bids will be technically and financially evaluated and the bid that take the highest combined (technical and financial) will be recommended for contract negotiation/ award. For each financial bid the following points will be applied:

- 1- Correction of any computational errors;
- 2- To the offer with the lowest price (LP) score of one hundred (100) will be given.
- 3- The technical and financial scores (combined) will be added together to give the total scores of each bid.
- 4- The following formula shall be applied for identifying each bid financial score/mark:

$$FS=100 \times FM/F$$

FS= Financial Score

LP = Lowest Price

F = Price of the bid under consideration

Methodology for Assessing the Lowest Evaluated Bid

Following methodology will be used for assessing of the Lowest Evaluated Bid:

CS = {(Marks obtained in Technical Criteria x Technical Evaluation weightage (50 %))} + {(Marks obtained in Financial Criteria x Financial Evaluation Weightage (50 %))}.

WHERE

CS = Combined Score

A = Marks obtained in Technical Criteria

B = Marks obtained in Financial Criteria

TEW = Technical Evaluation weightage (50 %)

FEW = Financial Evaluation Weightage (50 %)

The offer with highest combined score will be considered as the **Lowest Evaluation Bid** and shall be invited/recommended for contract negotiation/award.